



**REPORT OF THE TRUSTEES AND
UNAUDITED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019
FOR
INTERNATIONAL NATIONAL TRUSTS
ORGANISATION**

Haines Watts
Chartered Accountants
Old Station House
Station Approach
Newport Street
Swindon
Wiltshire
SN1 3DU

INTERNATIONAL NATIONAL TRUSTS ORGANISATION
REPORT OF THE TRUSTEES FOR THE YEAR ENDED 31 DECEMBER 2019

CONTENTS OF THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019

	Page
Chairman's Report	1
Report of the Trustees	2 to 13
Independent Examiner's Report	14
Statement of Financial Activities	15
Statement of Financial Position	16
Notes to the Financial Statements	17 to 24

INTERNATIONAL NATIONAL TRUSTS ORGANISATION

CHAIRMAN'S REPORT FOR THE YEAR ENDED 31 DECEMBER 2019

This report refers to the work of INTO in 2019, but is being finalised as the world is experiencing an unprecedented crisis in the form of COVID-19. In general, therefore, the report is retrospective but where coronavirus has impacted on our plans we explain what this is. But although the crisis is severe, already there are opportunities for National Trusts around the world to work together in ever more innovative ways, and we are determined to do all we can to help people in these difficult times.

2019 was a remarkable year for INTO, and I want to thank everyone for all their support and engagement this year. Your contributions to INTO: participating in our events and biennial Conference; responding to our requests and supplying case studies; and joining our programmes (like TAP-INTO and Working Holidays), have all helped make the global National Trust movement greater than the sum of our parts.

2019 was a truly significant and transformative year for us. The Helen Hamlyn Trust funding, which led to the appointment of Alexander Lamont Bishop in March, has revolutionised INTO. We have made the important shift from being largely volunteer-led to professional leadership, without losing the spirit that has infused us since the beginning. As a result, INTO's output and effectiveness has more than doubled. The Board of Trustees is delighted by this strategic progress.

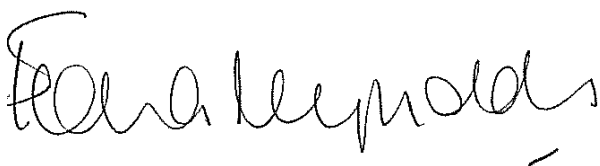
Apart from the impressive increase in activity and presence, the highlight for me this year was INTO Bermuda 2019. Conference years are always inspirational. They give us the opportunity to go back to our roots and remind us why what we do is so important.

The International Conference of National Trusts has since the 1970s been bringing National Trusts and heritage NGOs together to develop professional expertise among staff and volunteers; to share and demonstrate best practices; to seek common solutions to specific conservation issues that transcend national boundaries; and to build the sense of belonging to a global movement.

In 2019, the Conference was hosted by the Bermuda National Trust. They gave us such a warm welcome, and it was wonderful to see some of their seventy properties, showcasing much of the best of Bermuda's built, natural and cultural heritage during the week. Bermuda presented so many opportunities for learning and discovery. Add to that the experience and expertise of our speakers, workshop leaders and delegates from around the world, and you have a truly wonderful event. There is such value in meeting face-to-face, which is why the Conference has remained at the heart of our movement for over forty years.

2020 will be another significant year for us. We will launch our work on the value of National Trusts to the world. Our plans, some of which will be impacted by the coronavirus pandemic, include three regional meetings, the Incubator programme, our Board meeting and related events in India, COP 26 in Glasgow and much, much more! We will continue with all we can this year, though some events may have to shift into 2021.

I'm grateful for everything you do to support the global family of National Trusts. We couldn't do it without the support, engagement and trust of our members, trustees, funders, volunteers, friends, and supporters across the world. Thank you.



Dame Fiona Reynolds
INTO Chairman

INTERNATIONAL NATIONAL TRUSTS ORGANISATION

REPORT OF THE TRUSTEES FOR THE YEAR ENDED 31 DECEMBER 2019

The trustees present their report with the financial statements of the charity for the year ended 31 December 2019. The trustees have adopted the provisions of Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2015).

OBJECTIVES AND ACTIVITIES

Objectives and aims

INTO is the umbrella body for the global family of National Trusts that come together to share ideas, experiences and resources.

By providing access to a worldwide network of expertise, we seek to grow the capacity of existing trusts and help establish new ones in countries where they don't currently exist. Amongst the services and learning opportunities we offer are travel grants, support with funding applications, staff placements, our biennial conference, monthly newsletter and webinar programme.

Bringing together around 80 like-minded organisations around the world, we also act as a global voice for issues of common concern. The National Trust of England, Wales and Northern Ireland as the largest, best-resourced INTO member, hosts the INTO Secretariat but it is a separate charity with its own constitution, strategy and international board of trustees.

"The object of the Charity is to promote the conservation and enhancement of the natural and cultural heritage of all nations for the benefit of the people of the world and in particular but without limitation:

- (1) to foster international co-operation and co-ordination between National Trusts for conservation and heritage and similar organisations;
- (2) to increase and enhance the capacity of such conservation and heritage organisations;
- (3) to encourage the establishment, where they do not presently exist, and development of such conservation and heritage organisations; and
- (4) to formulate and promote conservation best practices;
- (5) to pursue advocacy in the interest of conservation of natural and cultural heritage."

INTO Constitution, Clause 3

INTERNATIONAL NATIONAL TRUSTS ORGANISATION

REPORT OF THE TRUSTEES FOR THE YEAR ENDED 31 DECEMBER 2019

OUR MEMBERS

In 2019, we had 78 member organisations:

AFRICA AND THE MIDDLE EAST

Petra National Trust (Jordan)
Monuments and Relics Commission (Sierra Leone)
Hout Bay Heritage Trust (South Africa)
Zanzibar Stone Town Heritage Society
Cross Cultural Foundation of Uganda
Zimbabwe National Trust

EUROPE

Bodenfreiheit - Verein zur Erhaltung von Freiraume (Austria)
Herita (Belgium)
Czech National Trust o.p.s.
Friends of Czech Heritage
National Trust (England, Wales and Northern Ireland)
Europa Nostra
Falkland Islands Museum and National Trust
Union Rempart (France)
Conservatoire du Littoral (France)
National Trust of Georgia
Kulturerbe Bayern (Germany)
Gibraltar Heritage Trust
National Trust of Guernsey
An Taisce - National Trust for Ireland
Manx National Heritage (Isle of Man)
FAI - Fondo Ambiente Italiano (the National Trust for Italy)
National Trust for Jersey
Din l-Art Helwa (Malta)
Gelderland Trust for Historic Houses and Natural Landscape
Nationale Monumenten Organisatie (Netherlands)
Fundacao Nacional (Portugal)
Pro Patrimonio Foundation (Romania)
National Centre for Heritage Trusteeship (Russia)
National Trust for Scotland
National Trust of Slovakia
Tesouros de Galicia (Spain)
La Fundació Catalunya-La Pedrera (Spain)
Fundación Enrique Montoliu de la Comunitat Valenciana - FUNDEM (Spain)
Saint Helena National Trust

INTERNATIONAL NATIONAL TRUSTS ORGANISATION

REPORT OF THE TRUSTEES FOR THE YEAR ENDED 31 DECEMBER 2019

OCEANIA AND AUSTRALASIA

National Trust of Australia (Australian Capital Territory)
National Trust of Australia (New South Wales)
National Trust of Australia (Northern Territory)
National Trust of Australia (Queensland)
National Trust of Australia (Tasmania)
National Trust of Australia (Victoria)
National Trust of South Australia
National Trust of Western Australia
Australian Council of National Trusts
Fiji National Trust
Heritage New Zealand Pouhere Taonga

THE AMERICAS, INCLUDING THE CARIBBEAN

Anguilla National Trust
Barbados National Trust
Bermuda National Trust
Committee of the Defence of the Bickenbach Country House (Bolivia)
British Virgin Islands National Parks Trust
National Trust for Land and Culture (B.C.) Society (Canada)
National Trust for Canada /La Fiducie Nationale
National Trust for the Cayman Islands
Grenada National Trust
Haiti National Trust
Montserrat National Trust
Para la Naturaleza (Puerto Rico)
Saint Christopher National Trust
Saint Eustatius Monuments Foundation
Saint Lucia National Trust
National Trust of Trinidad and Tobago
Gullah/Geechee National Trust for Cultural Heritage Continuation & Historic Preservation (USA)
National Trust for Historic Preservation (USA)
The Trustees of Reservations (USA)

INTERNATIONAL NATIONAL TRUSTS ORGANISATION

REPORT OF THE TRUSTEES FOR THE YEAR ENDED 31 DECEMBER 2019

ASIA

Ruan Yisan Heritage Foundation (China)
Indian Trust for Rural Heritage and Development
Indonesian Heritage Trust
Amenity 2000 Association (Japan)
Badan Warisan Malaysia (Heritage of Malaysia Trust)
Yangon Heritage Trust
National Trust of Korea
Korean National Trust for Cultural Heritage
National Trust Sri Lanka
Taiwan National Trust (TNT)
Taiwan Environmental Information Association (TEIA)
Siam Society (Thailand)
Sumatera Heritage Trust

The benefits of INTO membership include:

- Access to a worldwide network of expertise
- Support from the global family of Trusts in advocacy and awareness raising
- Taking an active part in our biennial Conference, with reduced registration fees
- Opportunity to serve on working groups on specific projects or themes
- Eligibility to apply for INTO grants
- Using the INTO logo to celebrate your membership

Some INTO members offer free or reduced-price entry to their properties upon production of a valid membership card from another National Trust. If they do not have properties open to the public, they can sometimes provide other services such as reduced-price heritage walks or assistance with travel plans.

Please contact the National Trust in the country you intend to visit for details.

INTERNATIONAL NATIONAL TRUSTS ORGANISATION

SECRETARY-GENERAL'S REPORT

OBJECTIVES AND ACTIVITIES

When I began writing this report, we'd never heard of coronavirus. Now it seems to permeate every aspect of our lives. Our primary concern is that our members, supporters and friends stay safe and well. But we also recognise that the coming months will be challenging for INTO members and the public alike. No one knows exactly what C-19 will mean for the people and places we care for as an international National Trust movement. But the impacts will be long-lasting. So, now's the time for us to all come together as a global family. To share ideas and approaches, concerns and worries. And to stand in solidarity with other members of the global National Trust movement. It has never been more important to have a strong, united INTO family.

Thank you for everything you do to help us achieve this. There is much that we have accomplished together in 2019, only possible in partnership with our members and generous funders. The main highlight of the year has of course been the start of our Helen Hamlyn Trust funded project, entitled 'Capacity Building for the National Trust Ideal'. The key component has been the appointment of our new Deputy Secretary-General in March. Alexander Lamont Bishop has proved himself an energetic, persuasive and effective resource for INTO. Hired from the heritage and international development sector, his fourth day on the job was the first of our INTO Bermuda 2019 conference! So, he immediately began work on growing the INTO family and providing more opportunities to collaborate.

In our strategy for 2018-2020, we committed to building on INTO's successful track record of transferring knowledge and expertise between National Trusts. As part of the INTO family, our members are always happy to share their experience but resource constraints at home can limit the assistance they are able to offer. The grant from the Helen Hamlyn Trust has enabled us to support more of our members in the achievement of their objectives by providing more opportunities for collaboration. This is being achieved through increased Secretariat staffing, the establishment of our new Technical Assistance Programme (TAP-INTO) and the development of more tools and resources like the forthcoming INTO Incubator programme.

Here are some highlights from 2019 under our four key strategies: Family, growth, voice and strength.

Family

The Bermuda Conference was the 'best ever' according to our Chair, Fiona Reynolds. And it underlined the diversity of the amazing organisations INTO brings together. Whilst at the same time showing that the things that concern us are basically the same.

Our next Conference will take place in Antwerp from 19-23 April 2021. The golden thread is partnership and networking. What can we learn from each other about working together? What strategies can we share? How can we ensure that our organisations balance heritage, social and economic values? How do we build bridges between those values?

One of the ways of strengthening what it means to be part of the INTO family, is reciprocal visiting. Bilateral arrangements already exist between some INTO members. But in Bermuda, we agreed to extend this offer across as many organisations as possible. This will not only strengthen the idea of a global heritage collective. It will also provide a structure and means to simplify and standardise the reciprocal visiting offer. We are now asking eligible members to sign up, with the aim of launching the new programme in 2021.

'We are INTO' is a short film that brings to life the idea of INTO as a global family. Our members responded instantly to our request for help and the finished product features 16 INTO members.

INTERNATIONAL NATIONAL TRUSTS ORGANISATION

SECRETARY-GENERAL'S REPORT

Growth

We have piloted a new travel grant scheme under TAP-INTO, funded by the Helen Hamlyn Trust. These grants enable INTO members to explore new partnerships with some very encouraging results. Nick Lawrence, Assistant Director of Operations in Cornwall, provided in-situ advice to the National Trust for Canada on a potential new acquisition. Kara Roopsingh of the National Trust of Trinidad and Tobago travelled to Denver to participate in Past Forward. Clea Warner from the National Trust for Scotland travelled to Trinidad to advise on island properties. And Karin Taylor, Head of Planning at the NTEWNI began a secondment to the National Trust for Jersey and will be undertaking a similar assignment with the National Trust of Fiji in early 2020.

In the latter half of the year, we have been working on our National Trust start-up lab called the INTO Incubator. This new programme will bring international heritage organisations to the UK to inspire them with the National Trust model. The one-week residential would have taken place in March 2020 but we have postponed it until September due to the COVID-19 pandemic.

We were delighted to present our first INTO Excellence Awards in Bermuda. The Awards celebrate the very best of our member organisations' work around the world, often undertaken amid difficult circumstances and without seeking glory or acclaim but just trying to look after our global heritage for future generations. The Jury selected five winners that will inspire all those involved in heritage conservation, wherever they are in the world:

'Open to All' Winner: Ruan Yisan Heritage Foundation, China (Arts Harvest)

The 'Art Harvest' project saw families return to their village and set up new businesses that celebrate historic buildings and traditional communities. The Jury said "This initiative involving rural communities and artists gets to the heart of a real problem and offers a workable solution, which could be replicated in other countries."

'Open to All' Honourable Mention: Union Rempart, France (Social Inclusion for Heritage Action)

This programme involves 17-25 year olds in volunteer workcamps restoring heritage sites. It offers training and connects to local 'back-to-work' structures. What the Jury liked about this submission was that "This programme uses heritage as a means to include marginalised young people by offering opportunities to participate in active, inter-cultural volunteering work. The way it is aligned with existing social and economic support structures increases its impact and ensures longevity."

'Open House' Winner: The National Trust of Guernsey (Restoration of Les Caches barn)

"A well-rounded project combining many different aspects of a National Trust's work, including nature conservation and biodiversity," said the Awards Jury. "After 20 years of perseverance, this Award has been long awaited and richly deserved." The Jury were particularly impressed by the breadth of community partnerships and the National Trust of Guernsey's commitment to teaching and learning alongside safeguarding the Island's built, natural and cultural heritage at its Les Caches Barn site.

'Open House' Honourable Mention: The National Trust of Australia – Tasmania (Pandemonium film in Hobart)

The Jury congratulated the National Trust of Australia (Tasmania) on this remarkable project. They felt it was an effective way of changing perceptions about a building and attracting new audiences. "Telling hidden stories is not always easy but this project has taken an innovative approach which is appealing and surprising. The

INTERNATIONAL NATIONAL TRUSTS ORGANISATION

SECRETARY-GENERAL'S REPORT

'Pandemonium' film installed at the Penitentiary Chapel Historic Site in Hobart tells the story of crime and punishment in an engaging and fast-moving way. It has succeeded in making the Chapel more accessible and relevant to today's society."

'Opening Minds' Joint Winner: National Trust for Land and Culture in British Columbia (Exploring the Lighthouse)

"This programme is an inspiration," said the Jury, "a clever yet simple and practical way of involving young people at a particular site using photography and storytelling". The National Trust for Land and Culture in British Columbia's 'Exploring the Lighthouse' schools programme is largely run by volunteers and has involved 250 children over the first three years (and through them hundreds of family members). The programme takes one site, Sheringham Point Lighthouse, and expands ideas out of it that could be easily adopted by other INTO members. The Jury said that "this is such a good way to open everyone's minds and to develop children's life skills".

'Opening Minds' Joint Winner: National Trust of Trinidad and Tobago (Heritage Keepers)

Our second winner was a very similar project in fact, even the names are similar. The Canadian programme talks about 'Lighthouse Keepers' whilst our joint-winner celebrates 'Heritage Keepers'.

Having only embarked on phase one in June 2018, this is a less established initiative but the Jury thought it was a "fantastic project that both draws on and feeds into INTO's experience with heritage clubs around the world". This education programme seeks to 'open the minds' of the nation's youth and open up opportunities within the multi-cultural, underfunded and not always very accessible heritage sector. The Jury was also excited by the way the National Trust of Trinidad and Tobago's ambitious programme seeks to "change people's aspirations for the future and to grow the heritage profession".

'Open for Business' Winner: National Trust for Jersey (Reuse of the Foot Buildings, St Helier)

The Jury was really struck by the winner's courageous and business-like approach to this exciting regeneration project. The Trust built successful partnerships with other organisations and engaged local people in saving the property from demolition. It then went on to find new and financially sustainable uses for the site that could be replicated by other INTO members.

"The Trustees of National Trusts are generally fairly risk averse so this was a brave project by the National Trust for Jersey to save an important site in St Helier and to find a mixed, contemporary and economically sustainable new use for the Foot Buildings," said the Jury.

INTERNATIONAL NATIONAL TRUSTS ORGANISATION

SECRETARY-GENERAL'S REPORT

Voice

INTO is the leading authority on the work and philosophy of National Trusts around the world. Indeed, we are the only organisation that represents the interests of the National Trust movement at the global level. Our major voice theme for 2019 was diversity. And we sought to draw on the wisdom of the INTO family to crowd-source experiences in increasing diversity, inclusion and equality. The campaign began in Bermuda as a main strand of the Conference. This was built on over the course of the year and then in September, we launched 'Arms Wide Open'.

This report contains case studies that were discussed in Bermuda, demonstrating how National Trusts are responding to the theme of diversity. It is full of exciting links to members' work and was written by the Deputy Secretary-General. Catherine spoke about it at The Heritage Alliance's International Day. And Alex launched it internationally in Denver. He also prepared some online resources for INTO members to use to help get the word out, an approach that will be replicated for future campaigns.

Europe has been another key theme in 2019. We continue to deliver our role as knowledge partner in the Innocastle project which aims to develop heritage-friendly policies in the European regions. This included hosting a study visit involving several INTO member organisations in May. The focus of this learning exchange was on volunteering, partnerships and business planning. We also collaborated with Europa Nostra on a high-profile event at the Hay Festival and a Policy Debate in Paris. Lastly, Catherine joined senior colleagues from the National Trusts of Bavaria, Italy, Slovakia and England, Wales and Northern Ireland at a symposium marking the fifth anniversary of the Czech National Trust in Prague in June.

Sustainability and climate change remain another important issue for INTO. We launched our new-look, updated paper on Heritage Conservation and the SDGs in March. Alex represented INTO and our members at the Climate Heritage Network launch in Edinburgh. And helped co-ordinate our representation at COP 25 in Spain, where we were delighted to facilitate the participation of three inspiring young people from the Cayman Islands National Trust.

Strength

We appointed three INTO Ambassadors in 2019: His Highness, Gaj Singh the Maharajah of Jodhpur, Hashim Djojohadikusumo, the Indonesian philanthropist and Chairman of the Indonesian Heritage Trust (BPPI), and Lady Helen Hamlyn. All three have committed to be high-level advocates for INTO and will lend credibility to our work because of their well-recognised accomplishments.

In November 2019 we recruited a new Communications Assistant. Emma Taylor's initial focus will be on updating the website, which is being remodelled with the help of the National Trust of England, Wales and Northern Ireland, to make it more responsive to users' needs. Funding for this post has been allocated from the EU Innocastle grant. At the end of October, Czech post-graduate student Ondřej Chrást joined the team as an intern researching financial sustainability amongst National Trusts.

The Trustees of INTO were delighted to receive a new grant from the Helen Hamlyn Trust for £275,780, over the next three years, to support the "growth of the charity's ability to catalyse and grow the international family of National Trusts and to develop and promote the charity's global messages more visibly". We are deeply grateful to Lady Hamlyn and her team for their confidence and support.

INTERNATIONAL NATIONAL TRUSTS ORGANISATION

SECRETARY-GENERAL'S REPORT

We have also benefitted from the continued support of the 1772 Foundation in 2019 who made a generous gift of \$10,000 towards the INTO Bermuda conference.

We continue to work in partnership with our members to develop new funding proposals. Towards the end of the year, we submitted an application with the National Trust of England, Wales and Northern Ireland and the Haiti National Trust, for example. This grant would help secure the future of Haiti's forests by sharing expertise in wildlife habitats from the UK.

There is much more to report on and our regular Secretariat Reports on the INTO website (<https://bit.ly/INTOReports2019>) hold more information on our four strategic strands. It's been an amazing year and we look forward to replicating this progress and success in 2020.

A handwritten signature in black ink that reads "Catherine Leonard". The script is fluid and cursive, with the first letter of each word being capitalized and larger than the others.

Catherine Leonard
INTO Secretary-General

INTERNATIONAL NATIONAL TRUSTS ORGANISATION

REPORT OF THE TRUSTEES FOR THE YEAR ENDED 31 DECEMBER 2019

PUBLIC BENEFIT

The object of the Charity is to promote the conservation and enhancement of the natural and cultural heritage of all nations for the benefit of the people of the world. In shaping our objectives and planning our activities for the year, the trustees have considered the Charity Commission's guidance on public benefit.

At its most basic, heritage is what people value and want to hand on to future generations. The definition of heritage is very broad and it can cover everything from land and biodiversity, to buildings and landscapes, collections and intangible things like language and traditional practices. In fact, what makes something part of our heritage is not whether it is a building or a landscape, but the value we place on it.

INTO's role therefore in helping organisations protect and conserve heritage all over the world is inherently linked to public benefit. Because heritage is only heritage if it's relevant and of value to people.

FINANCIAL REVIEW

Financial position

The position of the charity at the end of the year is set out on page 15.

Reserves policy

The Trustees have set a high level of reserves to protect against the charity's reliance on grant income for its major activities such as the INTO Conference or our Capacity Building for the National Trust Ideal project. This is currently based on one year's salary for our Deputy Director-General's salary plus the costs of one INTO Conference and is kept under review.

Trustees recognise the need to guard against the risk of grant income not being renewed. They also acknowledge that grants can be received in arrears and allowance must be made to fund short-term deficits in our cash budget.

Some grants are received in advance of a project. In the case of our Helen Hamlyn Trust grant, the 2019 financial statements show receipt of the first year's funds, but our activity has yet to ramp up accordingly as the project only started when the funds were received. This accounts for some planned but as yet unspent expenditure.

On the other hand, some of our major commitments are planned several years in advance, and before we can secure the necessary grant income. The success of our flagship Conference has in the past depended greatly on our ability to fundraise. Having a higher level of reserves means that we can ensure a successful event every two years.

INTO's other main source of income is membership subscriptions. Our annual budget is set before we receive all our fees. The impact of one of our larger organisations not re-joining one year could be quite considerable and needs to be guarded against.

Our general reserve balance is also there to provide scope for INTO to do more of its core functions. There is a lot of room to grow these (like the TAP-INTO small grants).

INTERNATIONAL NATIONAL TRUSTS ORGANISATION

REPORT OF THE TRUSTEES FOR THE YEAR ENDED 31 DECEMBER 2019

In common with every other organisation, INTO also needs to allow for unforeseen emergencies, which can be greater given the international context in which we work. External changes may mean our beneficiaries (the INTO membership) need more support from us than usual in a given year.

The charity held total reserves at the year-end of £146,628 (2018 :£134,718). Of these £53,313 (2018 : £26,432) of restricted funds were held. Free reserves at the year-end stood at £93,315 (2018 £108,286).

STRUCTURE, GOVERNANCE AND MANAGEMENT

Governing document

INTO is registered and regulated under UK law as a Charitable Incorporated Organisation Number 1175994. It is governed by its CIO Constitution and By-laws. It was registered with the Charity Commission (England and Wales) on 29 November 2017. These documents are available on the INTO website.

Recruitment and appointment of new trustees

As set out in its Constitution, the charity trustees are appointed at the biennial INTO Congress. In advance of each Congress, each Full Member may nominate one or more individuals to be considered. The charity trustees recommend individuals from amongst these nominations for appointment at the next Congress. They may also appoint trustees between Congresses but a charity trustee so appointed must retire at the next Congress, but may be nominated for re-appointment.

A charity trustee may not hold office for more than three consecutive terms except where length of service includes time served as Chair or Vice Chair.

None of our trustees receive remuneration or other benefit from their work with INTO.

Organisational structure

The INTO trustees meet annually face-to-face and regularly by teleconference, thus making optimal use of virtual technologies and enabling our worldwide interests and membership to participate in a regular and cost-effective manner. These meetings are chaired by Dame Fiona Reynolds.

The National Trust of England, Wales and Northern Ireland was appointed host of the Secretariat and employs a Secretary-General who manages the day-to-day operations of the charity. This delegated framework is set out in a by law.

In 2019, we continued to benefit from the generous support of the National Trust of England, Wales and Northern Ireland (up to £100,000 per year in cash and in kind) covering four days a week of our Secretary-General's time; associated travel expenses; one day a week of business support; help and advice with fundraising and communications; legal costs; and a budget to enable their staff to spend time with INTO member organisations.

INTERNATIONAL NATIONAL TRUSTS ORGANISATION

REPORT OF THE TRUSTEES FOR THE YEAR ENDED 31 DECEMBER 2019

Risk management

The trustees confirm that the major risks to which INTO is exposed have been reviewed and systems established to manage these.

REFERENCE AND ADMINISTRATIVE DETAILS

Registered Charity number 1175994

Principal address

20 Grosvenor Gardens
London, SW1W 0DH, UK

Trustees

Dame F Reynolds
Dr Irena Edwards
Ms Catrini Kubontubuh
Ms E Drani
Ms K Malone-France
Ms N Bull
Mr W White
Ms E Erasito
Mr J Albert
Mr M Galea
Mr S K Misra
Dr D Peacock

REFERENCE AND ADMINISTRATIVE DETAILS

Independent Examiner

Susan Plumb ACA
Haines Watts
Chartered Accountants
Old Station House, Station Approach
Newport Street
Swindon, Wiltshire, UK
SN1 3DU

Approved by order of the board of trustees on 29 April 2020 and signed on its behalf by:



Dame Fiona Reynolds, Trustee and Chairman

**INDEPENDENT EXAMINER'S REPORT TO THE TRUSTEES OF
INTERNATIONAL NATIONAL TRUSTS
ORGANISATION**

Independent examiner's report to the trustees of International National Trusts Organisation

I report to the charity trustees on my examination of the accounts of International National Trusts Organisation (the Trust) for the year ended 31 December 2019.

Responsibilities and basis of report

As the charity trustees of the Trust you are responsible for the preparation of the accounts in accordance with the requirements of the Charities Act 2011 ('the Act').

I report in respect of my examination of the Trust's accounts carried out under section 145 of the Act and in carrying out my examination I have followed all applicable Directions given by the Charity Commission under section 145(5)(b) of the Act.

Independent examiner's statement

I have completed my examination. I confirm that no material matters have come to my attention in connection with the examination giving me cause to believe that in any material respect:

1. accounting records were not kept in respect of the Trust as required by section 130 of the Act; or
2. the accounts do not accord with those records; or
3. the accounts do not comply with the applicable requirements concerning the form and content of accounts set out in the Charities (Accounts and Reports) Regulations 2008 other than any requirement that the accounts give a true and fair view which is not a matter considered as part of an independent examination.

I have no concerns and have come across no other matters in connection with the examination to which attention should be drawn in this report in order to enable a proper understanding of the accounts to be reached.

Susan Plumb
ACA
Haines Watts
Chartered Accountants
Old Station House
Station Approach
Newport Street
Swindon
Wiltshire
SN1 3DU

Date:

INTERNATIONAL NATIONAL TRUSTS ORGANISATION

**STATEMENT OF FINANCIAL ACTIVITIES
FOR THE YEAR ENDED 31 DECEMBER 2019**

	Notes	Unrestricted fund £	Restricted funds £	2019 Total funds £	2018 Total funds £
INCOME AND ENDOWMENTS FROM					
Donations and legacies	2	94,467	116,375	210,842	90,692
EXPENDITURE ON					
Charitable activities					
Conferences and projects		-	82,371	82,371	-
Small grants awarded		4,000	-	4,000	-
Other charitable activities	5	62,276	50,285	112,561	49,517
		<hr/>	<hr/>	<hr/>	<hr/>
Total		66,276	132,656	198,932	49,517
		<hr/>	<hr/>	<hr/>	<hr/>
NET INCOME/(EXPENDITURE)		28,191	(16,281)	11,910	41,175
Transfers between funds	9	<u>(43,162)</u>	<u>43,162</u>	<u>-</u>	<u>-</u>
Net movement in funds		(14,971)	26,881	11,910	41,175
RECONCILIATION OF FUNDS					
Total funds brought forward		108,286	26,432	134,718	93,543
		<hr/>	<hr/>	<hr/>	<hr/>
TOTAL FUNDS CARRIED FORWARD		93,315	53,313	146,628	134,718

The notes form part of these financial statements

INTERNATIONAL NATIONAL TRUSTS ORGANISATION

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019**

	Notes	Unrestricted fund £	Restricted funds £	2019 Total funds £	2018 Total funds £
CURRENT ASSETS					
Debtors	7	7,673	-	7,673	-
Cash at bank		<u>88,396</u>	<u>67,400</u>	<u>155,796</u>	<u>135,618</u>
		96,069	67,400	163,469	135,618
CREDITORS					
Amounts falling due within one year	8	(2,754)	(14,087)	(16,841)	(900)
		<u>93,315</u>	<u>53,313</u>	<u>146,628</u>	<u>134,718</u>
NET CURRENT ASSETS					
		93,315	53,313	146,628	134,718
TOTAL ASSETS LESS CURRENT LIABILITIES					
		<u>93,315</u>	<u>53,313</u>	<u>146,628</u>	<u>134,718</u>
NET ASSETS					
		<u>93,315</u>	<u>53,313</u>	<u>146,628</u>	<u>134,718</u>
FUNDS	9				
Unrestricted funds				93,315	108,286
Restricted funds				<u>53,313</u>	<u>26,432</u>
TOTAL FUNDS				<u>146,628</u>	<u>134,718</u>

The financial statements were approved by the Board of Trustees on 29 April 2020 and were signed on its behalf by:



Dame Fiona Reynolds – Trustee and Chairman

The notes form part of these financial statements

INTERNATIONAL NATIONAL TRUSTS ORGANISATION

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

1. ACCOUNTING POLICIES

Basis of preparing the financial statements

The financial statements of the charity, which is a public benefit entity under FRS 102, have been prepared in accordance with the Charities SORP (FRS 102) 'Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2019)', Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' and the Charities Act 2011. The financial statements have been prepared under the historical cost convention.

The financial statements are prepared in sterling, which is the functional currency of the entity and is rounded to the nearest £.

Going concern

There are no material uncertainties about the charity's ability to continue.

Cash Flow Statement

The financial statements have been prepared in accordance with FRS 102 1A and therefore a Cash Flow statement is not included.

Income

All income is recognised in the Statement of Financial Activities once the charity has entitlement to the funds, it is probable that the income will be received and the amount can be measured reliably.

Expenditure

Liabilities are recognised as expenditure as soon as there is a legal or constructive obligation committing the charity to that expenditure, it is probable that a transfer of economic benefits will be required in settlement and the amount of the obligation can be measured reliably. Expenditure is accounted for on an accruals basis and has been classified under headings that aggregate all cost related to the category. Where costs cannot be directly attributed to particular headings they have been allocated to activities on a basis consistent with the use of resources.

Taxation

The charity is exempt from tax on its charitable activities.

Fund accounting

Unrestricted funds can be used in accordance with the charitable objectives at the discretion of the trustees.

Restricted funds can only be used for particular restricted purposes within the objects of the charity. Restrictions arise when specified by the donor or when funds are raised for particular restricted purposes.

continued ...

INTERNATIONAL NATIONAL TRUSTS ORGANISATION

**NOTES TO THE FINANCIAL STATEMENTS – continued
FOR THE YEAR ENDED 31 DECEMBER 2019**

1. ACCOUNTING POLICIES - continued

Fund accounting

Further explanation of the nature and purpose of each fund is included in the notes to the financial statements.

Debtors

Trade and other debtors are recognised at the settlement amount due. Prepayments are valued at the amount prepaid.

Creditors

Creditors are recognised where the charity has a present obligation resulting from a past event that will probably result in the transfer of funds to a third party and the amount due to settle the obligation can be measured or estimated reliably. Creditors are recognised at their settlement amount.

2. DONATIONS AND LEGACIES

	2019	2018
	£	£
Donations and grants	176,821	45,191
Membership fees	<u>34,021</u>	<u>45,501</u>
	<u><u>210,842</u></u>	<u><u>90,692</u></u>

	2019	2018
	£	£
Membership income	34,021	45,501
Conference income	25,475	-
Grant income – Helen Hamlyn Trust	90,000	-
Grant income – 1772 Foundation	7,673	-
Amicus (friends of INTO)	859	579
Donated services – salary	52,253	41,009
Other	<u>561</u>	<u>3,603</u>
	<u><u>210,842</u></u>	<u><u>90,692</u></u>

INTERNATIONAL NATIONAL TRUSTS ORGANISATION

NOTES TO THE FINANCIAL STATEMENTS – continued
FOR THE YEAR ENDED 31 DECEMBER 2019

3. TRUSTEES' REMUNERATION AND BENEFITS

There were no trustees' remuneration or other benefits for the year ended 31 December 2019 nor for the year ended 31 December 2018.

Trustees' expenses

There were no trustees' expenses paid for the year ended 31 December 2019 nor for the year ended 31 December 2018.

4. COMPARATIVES FOR THE STATEMENT OF FINANCIAL ACTIVITIES

	Unrestricted fund £	Restricted funds £	Total funds £
INCOME AND ENDOWMENTS FROM			
Donations and legacies	87,245	3,447	90,692
EXPENDITURE ON			
Charitable activities			
Other charitable activities	49,517	-	49,517
NET INCOME	<u>37,728</u>	<u>3,447</u>	<u>41,175</u>
RECONCILIATION OF FUNDS			
Total funds brought forward	<u>70,558</u>	<u>22,985</u>	<u>93,543</u>
TOTAL FUNDS CARRIED FORWARD	<u>108,286</u>	<u>26,432</u>	<u>134,718</u>

INTERNATIONAL NATIONAL TRUSTS ORGANISATION

**NOTES TO THE FINANCIAL STATEMENTS – continued
FOR THE YEAR ENDED 31 DECEMBER 2019**

5. UNRESTRICTED EXPENDITURE

	2019	2018
	£	£
Insurance	732	1,243
Secretariat	7,918	3,225
Communications	1,045	2,108
Donated services - salary	52,253	41,009
Other	<u>328</u>	<u>1,932</u>
	<u>62,276</u>	<u>49,517</u>

6. STAFF COSTS

The charity does not employ any staff. During the year salary costs of £52,253 (2018 £41,009) were met by The National Trust (England, Wales and Northern Ireland) and included as donated services in these financial statements. In addition, £41,253 staff costs were recharged by The National Trust (England, Wales and Northern Ireland) to the charity (2018 nil).

7. DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	2019	2018
	£	£
Other debtors	<u>7,673</u>	<u>-</u>

8. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	2019	2018
	£	£
Other creditors	<u>16,841</u>	<u>900</u>

INTERNATIONAL NATIONAL TRUSTS ORGANISATION

NOTES TO THE FINANCIAL STATEMENTS – continued
FOR THE YEAR ENDED 31 DECEMBER 2019

9. MOVEMENT IN FUNDS

	At 1/1/19 £	Net movement in funds £	Transfers between funds £	At 31/12/19 £
Unrestricted funds				
General fund	108,286	28,191	(43,162)	93,315
Restricted funds				
Global Giving	472	-	-	472
INTO Conference (previously ICNT)	13,734	(56,896)	43,162	-
INTO Foundation	12,226	-	-	12,226
Helen Hamlyn Trust	-	40,615	-	40,615
	<u>26,432</u>	<u>(16,281)</u>	<u>43,162</u>	<u>53,313</u>
TOTAL FUNDS	<u>134,718</u>	<u>11,910</u>	<u>-</u>	<u>146,628</u>

Net movement in funds, included in the above are as follows:

	Incoming resources £	Resources expended £	Movement in funds £
Unrestricted funds			
General fund	94,467	(66,276)	28,191
Restricted funds			
INTO Conference (previously ICNT)	25,475	(82,371)	(56,896)
Helen Hamlyn Trust	90,900	(50,285)	40,615
	<u>116,375</u>	<u>(132,656)</u>	<u>(16,281)</u>
TOTAL FUNDS	<u>210,842</u>	<u>(198,932)</u>	<u>11,910</u>

INTERNATIONAL NATIONAL TRUSTS ORGANISATION

NOTES TO THE FINANCIAL STATEMENTS – continued
FOR THE YEAR ENDED 31 DECEMBER 2019

9. MOVEMENT IN FUNDS - continued

Comparatives for movement in funds

	At 1/1/18 £	Net movement in funds £	At 31/12/18 £
Unrestricted funds			
General fund	70,558	37,728	108,286
Restricted funds			
Global Giving	282	190	472
INTO Conference (previously ICNT)	10,477	3,257	13,734
INTO Foundation	<u>12,226</u>	<u>-</u>	<u>12,226</u>
	<u>22,985</u>	<u>3,447</u>	<u>26,432</u>
TOTAL FUNDS	<u><u>93,543</u></u>	<u><u>41,175</u></u>	<u><u>134,718</u></u>

Comparative net movement in funds, included in the above are as follows:

	Incoming resources £	Resources expended £	Movement in funds £
Unrestricted funds			
General fund	87,245	(49,517)	37,728
Restricted funds			
Global Giving	190	-	190
INTO Conference (previously ICNT)	<u>3,257</u>	<u>-</u>	<u>3,257</u>
	<u>3,447</u>	<u>-</u>	<u>3,447</u>
TOTAL FUNDS	<u><u>90,692</u></u>	<u><u>(49,517)</u></u>	<u><u>41,175</u></u>

INTERNATIONAL NATIONAL TRUSTS ORGANISATION

**NOTES TO THE FINANCIAL STATEMENTS – continued
FOR THE YEAR ENDED 31 DECEMBER 2019**

9. MOVEMENT IN FUNDS - continued

A current year 12 months and prior year 12 months combined position is as follows:

	At 1/1/18 £	Net movement in funds £	Transfers between funds £	At 31/12/19 £
Unrestricted funds				
General fund	70,558	65,919	(43,162)	93,315
Restricted funds				
Global Giving	282	190	-	472
INTO Conference (previously ICNT)	10,477	(53,639)	43,162	-
INTO Foundation	12,226	-	-	12,226
Helen Hamlyn Trust	-	40,615	-	40,615
	<u>22,985</u>	<u>(12,834)</u>	<u>43,162</u>	<u>53,313</u>
TOTAL FUNDS	<u>93,543</u>	<u>53,085</u>	<u>-</u>	<u>146,628</u>

A current year 12 months and prior year 12 months combined net movement in funds, included in the above are as follows:

	Incoming resources £	Resources expended £	Movement in funds £
Unrestricted funds			
General fund	181,712	(115,793)	65,919
Restricted funds			
Global Giving	190	-	190
INTO Conference (previously ICNT)	28,732	(82,371)	(53,639)
Helen Hamlyn Trust	90,900	(50,285)	40,615
	<u>119,822</u>	<u>(132,656)</u>	<u>(12,834)</u>
TOTAL FUNDS	<u>301,534</u>	<u>(248,449)</u>	<u>53,085</u>

GlobalGiving is the crowdfunding platform used for INTO's 'Encourage African Youth to Embrace Their Heritage' in 2017. The project finished in 2018 but we still receive small donations (to INTO general funds) via GlobalGiving.

INTERNATIONAL NATIONAL TRUSTS ORGANISATION

NOTES TO THE FINANCIAL STATEMENTS – continued FOR THE YEAR ENDED 31 DECEMBER 2019

9. MOVEMENT IN FUNDS - continued

The INTO Conference (previously known as the ICNT or International Conference of National Trusts) is our biennial event that brings together the global family of National Trusts and similar heritage organisations in different locations around the world.

The INTO Foundation was established with a gift from the late Rodney Davidson AO, a long term supporter of INTO and the INTO Conference. Under the new governance structure, the INTO Foundation has been wound up and its assets transferred to the CIO.

The Helen Hamlyn Trust grant of £275,780 over three years is for a project entitled 'Capacity Building for the National Trust Ideal'. The grant supports three main aims: the appointment of a Deputy Secretary-General; the establishment of a new Technical Assistance Programme to help our member organisations grow, develop their campaigns and share best practice; and to increase INTO's profile amongst prospective members, partner organisations, supporters and opinion formers.

Transfer between funds. Transfers are made from unrestricted funds to restricted funds to cover any restricted funds in deficit.

10. RELATED PARTY DISCLOSURES

There were no related party transactions for the year ended 31 December 2019.