



I **N** **T** **O** **INTERNATIONAL NATIONAL TRUSTS ORGANISATION** | **2010 Annual Report and Accounts**



Message from the INTO Chairman

As I look back over 2010, I am hugely encouraged about the way INTO has grown and extended its reach over the past twelve months. It has been an exciting year with some significant fundraising successes that are enabling us to move forward with our key goals.

INTO continues to operate a tight ship and the constant weighing of costs and benefits often brings innovative solutions and unexpected results. In January, I had the honour of recording a video address for the Indonesian Heritage Trust's seminar on heritage education, which along with a PowerPoint presentation showing INTO case studies, made an important contribution to this debate. The experience showed us all that virtual technology can work well when time and money dictate that no INTO representative can be present in person.

In March, INTO was invited to play a leading role in the State Visit by HRH The Prince of Wales to the Czech Republic and Hungary, where we had the opportunity to discuss shared challenges and possible future collaboration. We are delighted to have secured funding from our Amicus member, Rodney Davidson, to embark on a capacity building programme involving the experts we met and will present the results in October 2011 at our Conference in Victoria, Canada, *'Connecting People, Places and Stories: New strategies for conservation in a changing world'*.

We have been reaching out all across the world, as you will see in the pages that follow. In April I had the pleasure of delivering the annual Pupal Jayakar World Heritage Day Lecture in New Delhi as a guest of INTACH and I also addressed the Europa Nostra Congress in Istanbul in June, where I hope we further cemented relations between our two organisations.

INTO has been flexing its policy muscles again this year and I was very pleased to attend the UN Climate Change talks in Cancun in December where Oliver Maurice and I highlighted the impact of climate change on the integrity of the world's cultures, a theme INTO will build on next year. Immediately prior to Cancun, Oliver had spent three weeks with INTO members in Africa, while Catherine Leonard was at the same time discussing heritage education in India.

The INTO Executive Committee met in person in London in October and I would like to take this opportunity to thank them all, as well as our Trustees and small team of volunteers and advisors who give so selflessly of their professional skills and time to assist in meeting our goals. The cost of passing on our magnificent heritage to future generations does not go away and our Amicus benefactors, to whom we are incredibly grateful for their interest in our work and their generous donations, help us to make an impact in places where funds are not always forthcoming for heritage conservation. So a big thank you to all our donors too.

In closing I would like to thank the heads of our INTO member organisations for their support and collaboration since the foundation of INTO and for making our work possible. And as you read our report, remember, as we do, that it is all about people - about people's enjoyment of beautiful places, about a sense of belonging and identity, about the stories of the past and lessons for the future, about engaging with communities and being relevant in today's society.

We believe that the breadth and accessibility of INTO's programme demonstrates without any doubt the public benefit that our work brings to the diverse communities we work with. Together we have made great progress in strengthening and promoting the National Trust movement worldwide, and I look forward to our challenges in the forthcoming year.



Simon R. Molesworth AM, QC
Chairman of the INTO Executive Committee

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Cover pictures clockwise from top left: Paul Watler in Canada during his exchange with The Land Conservancy; Award-winning Old Melbourne Gaol looked after by the National Trust of Australia (Victoria); French volunteers on a 'chantier' organised by Union Rempart; Musicians performing at the National Trust of Slovakia's open gardens event; A nature walk at Sigatoka Sand Dunes organised by the National Trust of Fiji; UK experts meeting Hungarian counterparts; Nurse Leila's House, being restored by the National Trust for the Cayman Islands and A National Trust for Jersey bug safari.

*The International National Trusts Organisation (INTO) is a non-profit organisation registered as a limited company in England and Wales (No 06718966) and a registered charity (No 1128224).
Our registered office is 32 Queen Anne's Gate, London SW1H 9AB, UK.*

Achievements and Performance (Greater than the sum of its parts ...)

Our essential strategic vision to make the National Trust community greater than the sum of its parts by providing a global focal point through which the movement comes together and works together continues to be fulfilled. 2010 has seen a strengthening of INTO as an organisation through the process of refining our 'Strategy 2.0: INTO the Future' which set out our priorities and direction for the years April 2010 - March 2013. We called it 'Strategy 2.0' in the expectation that, as in the software world, plans change and we may need a version 2.1 or 2.3 before March 2013. Indeed we did refocus activity around five priority actions, which are outlined below.

1. ORGANISATIONAL DEVELOPMENT

Embracing diversity: Over the past twelve months, we have increased the amount of information available in different languages. There is still a way to go but we are delighted that our Canadian colleagues are blazing the trail by publishing Conference information in both French and English. The majority of the INTO website is still only available in English and whilst we are aware of the need to reach out to other communities, with our current resources and membership base, we feel bound to concentrate on English although do not wish to lose sight of a truly international website in the not-too-distant future.



In November, Oliver Maurice spent some time with INTO members in Africa, each at different stages of Trust formation, ranging from the 50 year old, fully fledged, though without management staff, National Trust of Zimbabwe; to a genuine attempt to found a National Trust in South Africa; to the aspirations to found a National Trust in Uganda, where there are staff; and finally to the earliest stage in Ethiopia with a single, inspirational person, trying - and succeeding - to restore and protect a single building but with others in the pipeline. Each country called on a different aspect of Oliver's role: adviser in Ethiopia; advocate in Uganda; retired National Trust Director in Zimbabwe, writing a report on their major property, La Rochelle; and researcher in South Africa, looking at sites and meeting relevant people to help to obtain a view on the merits of a South African National Heritage Trust.

Kasubi Royal Tombs, Uganda, after the fire

The development of INTO Africa continues and it looks likely that South Africa will host the inaugural INTO Africa Conference when it launches its National Heritage Trust towards the end of 2011, it is hoped. Much work has gone into mapping the heritage conservation organisations that exist across the continent, which will provide a sound basis for future development.

We are delighted that the Cross-Cultural Foundation of Uganda will host the 2013 International Conference of National Trusts.

With the help of our intern, Rosie Fforde, we have revamped the INTO website and have been reaching out to different groups via our presence on the social networking sites Twitter and Facebook.

Understanding the challenges: We undertook a pilot consultation exercise to help us to identify the challenges some of our members face and begin to understand how INTO as a whole can better achieve its objectives.

We are also about to begin the task of reviewing the INTO membership fee structure. Our membership base has expanded from 35 last year to 50 this year and we are exploring ways to increase this growth.

2. POLICY DEVELOPMENT

Policy programme: We have reviewed the Terms of Reference of the Policy Working Group and established criteria for a wider programme of policy and advocacy, building on our climate change work. INTO was again represented at the UNFCCC COP in Cancun, Mexico, in December 2010, thanks to Latrobe University in Australia which funded Simon Molesworth's attendance, and to John Smithson for donating air miles to cover Oliver Maurice's flight.

Making the most of our credibility: During the year we have had meetings with ICCROM, IUCN, the Commonwealth and UN institutions, BUILD, the Prince's Foundation and US State Department, which we hope will help us grow international recognition of INTO. Catherine Leonard discussed possible collaborations with US-ICOMOS and the ICOMOS President, Gustavo Araoz in Washington; Simon hosted the Australia ICOMOS conference at his property in Broken Hill during which he and fellow Executive Committee member, Catrini Kubontubuh, delivered papers; and the Executive Committee discussed practical co-operation with Donald Hankey, the President of ICOMOS-UK, during their meeting in London.

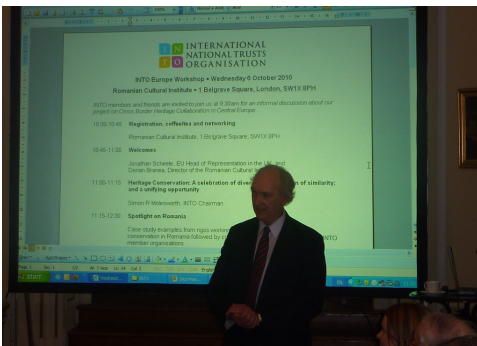
We have been building on our MOU with Europa Nostra and intend to bring this agreement to life over the coming months. We took the first steps towards this goal when our Chairman spoke at the Europa Nostra Congress in Istanbul in June during which time was also set aside for the INTO Europe group to meet. We held our first INTO Europe Workshop in London in October, focussing on European issues with a spotlight on Romania.



What did INTO achieve in Cancun?
by Oliver Maurice

“It was so worthwhile attending, despite difficulties getting a handle on everything that was going on as so many meetings took place at the same time. With only two INTO reps, we had to pick and choose very carefully and take every opportunity to convey our message. We have now participated in two COPs, which is an achievement in itself. Next year in Durban we plan to make more of an impact through linking with the burgeoning South Africa National Heritage Trust and our existing INTO members. I believe there is more we can do at future COPs to promote the principle that climate change is not just about loss of biodiversity and the natural heritage but about the loss of cultural heritage and in particular the intangible cultural heritage - the very cultures themselves.”

Oliver Maurice's visit to Taiwan culminated in a letter to the country's President on the issue of the Pink Dolphin and we were pleased to hear later in the year that as a result the Taiwan Environmental Information Association (TEIA) had made great progress in their fight to save endangered wetlands and the pink dolphin from the development of a petro-chemical factory with thousands of people supporting their campaign. Oliver had meetings with Ugandan ministers and civil servants when he visited in November, paving the way for our 2013 Conference and discussing the possibility of establishing a National Trust.



Simon Molesworth addressing the INTO Europe meeting in October 2010

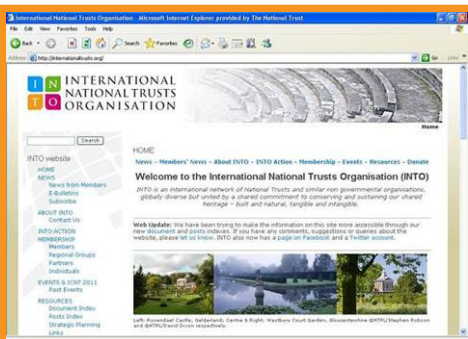
Leading by example: We have prepared a brochure demonstrating the role of INTO member organisations in climate change mitigation, adaptation and education. We have also begun collecting best practice case studies in heritage education as part of the *GO INTO!* Heritage Education Project following Catherine's British Council funded visit to India in December 2010. This programme brings together for the first time organisations in India, Uganda, Indonesia, Ireland and the UK to share, develop and promote best practice in the field of heritage education.

Geoffrey Read visited the Indonesian Heritage Trust (BPPI) at their invitation in February 2010 to review results and congratulate them on their restoration work following the earthquake disaster in Padang, to which INTO had made a small contribution.



INTO Executive Committee member, Catrini Kubontubuh, leading the BPPI briefing

We attended the launch and presentation of the new Conservation Strategy for the St Helena National Trust. This well-attended meeting was a fine example of strategic planning by one of our members and could serve as a model for others.



Earlier this year we recruited two interns to assist the Secretariat. Rosie Fforde helped increase the amount of material on our website, developed processes for better refreshment of web content as well as increasing use by member organisations and the public, particularly young people. As part of our 'Heritage Horizons' project, Quentin Launay undertook research into different organisational models and heritage management policy regimes, particularly with respect to legislation and tax benefits. We also now have a part-time paid administrator.

3. SECRETARIAT

Building Secretariat capacity: The process of refining and reorganising the structure of INTO continues and we are making progress by ensuring continuity of key personnel, valuing our volunteers and changing the way we do things. We have also been further prioritising our work plan.

Involvement of INTO members: Next year is a Conference year and our membership will come together for the first time since we met in Dublin in 2009. We anticipate that this - along with recent conversations with INTO members - will encourage greater sharing of workload amongst our network of organisations. There is still more room for involving the wider INTO membership in our discussions and decision-making processes.

We are building our 'corporate knowledge' of INTO member organisations through research and targeted visits. Catherine spent an inspiring and affirming week with the National Trust for Historic Preservation (NTHP) in Washington in May. The NTHP is a key supporter of INTO and as a result of the visit is now more familiar with and better connected to the work of INTO and

other member organisations. Catherine came away too with plenty of ideas to pass on to our members, as well as for the development of INTO as an organisation. It was well worthwhile!

Oliver spent time with our burgeoning INTO Africa Regional Group in November, supporting the work of the individual organisations, promoting the establishment of a South African National Heritage Trust and seeking government support for the CCFU in their bid to host the 15th ICNT.

The expansion of Regional Groups continues and Working Group activity has also increased. We need to build these networks and share out the tasks and responsibilities across the INTO partnership, not just within a small number of the Executive Committee.

We are reviving the idea of a CEO network, particularly in the light of the successful discussions with Amex about funding a leaders programme linked to the Victoria Conference.

Good governance: The work of the Constitutional Reform Working Group is on-going and the outcomes will assist us in becoming an exemplar of good governance. We have already completed our statutory requirements for this year and have strengthened our accounting and budgeting process.

4. FUNDRAISING

Fundraising capacity: Across the sector, charities are finding it tough to keep sufficient funds coming in to meet their objectives and here at INTO we too seem to have spent more time and energy making approaches to potential funders than we would have liked. We are thankful to the National Trust for England, Wales and Northern Ireland for their continued support with fundraising expertise and are excited about an initial large bequest to establish the INTO International Heritage Foundation next year. We are delighted that the Getty Foundation has offered to sponsor our Conference in Canada with a contribution of \$75,000 towards travel bursaries for delegates from developing countries.



HRH The Prince of Wales and Oliver Maurice in Prague © CTK Photo/CTK POOL, Roman Vondrous

This year INTO had the privilege of setting the agenda for a meeting between HRH The Prince of Wales and Czech heritage organisations. In Hungary we joined a round table discussion with HRH at Ráday Castle, Pécel, managed by the Hungarian National Trust. Our involvement in this State Visit has resulted in INTO preparing a capacity building programme with colleagues in Central Europe, generously funded by Rodney Davidson, which will explore shared challenges around conservation management and citizen engagement



The Mohammedali House in Ethiopia, an inspirational Addis Woubet project

'Amicus': On the advice of our Finance Group, made up of INTO member representatives, we are seeking to maximise the Amicus benefactor programme and our fundraising events next year will kick-start the programme and begin to build the INTO Foundation capital fund. Much of INTO's critical work - especially when assisting developing nations to establish new Trusts - needs to be funded with the help of people who share our vision for an international voice for heritage conservation. We are grateful for all donations and the honorary title of INTO Amicus reflects the special contribution that individuals make to our work through regular donations.



The Zimbabwe National Trust's La Rochelle

We are deeply thankful to our INTO Amicus members for their generous support of capacity building projects helping communities around the world in their endeavours to protect, preserve and promote their built, natural and cultural heritage.

Member Trusts assisting with donations to

INTO: INTO has established a second relationship with a member Trust, the Australian Council of National Trusts, whereby donations can be made in a supporter's own country to INTO. We are thankful to the ACNT for providing this service and were absolutely delighted that Rodney Davidson was one of the first donors to take advantage of this provision, with his generous donation to fund our Central European project next year.

5. MEMBERSHIP SERVICES

Making the most of limited resources: We continue to encourage ad-hoc exchanges, placements, mentoring and twinning, which are highly valued by our membership. The Bermuda National Trust and the National Trust for England, Wales and Northern Ireland are leading the way with a twinning pilot and we are pleased to have the chance to work with Period Restoration Services developing ideas for a new volunteering programme which we will launch next year.

International Conference of National Trusts, 12-16 October 2011: We are making good progress on preparations for the Victoria Conference, thanks particularly to our hosts, The Land Conservancy and Heritage Canada

Foundation. We have secured significant funds from the Getty and Amex Foundations, and are putting together an ICNT conference manual for use by future host organisations.

INTO Amicus members understand the importance of conserving and enhancing the cultural and natural heritage of all nations for the benefit of the people of the world. They recognise the unique role of local National Trusts in accomplishing this mission and wish to support their growth and development. We like to keep them up to date with what is happening in the global family of National Trusts via INTO's e-bulletin and other publications, and they realise that many INTO members operate on small budgets and are staffed by volunteers meaning that financial assistance is essential.



Following Oliver Maurice's visit to the Cayman Islands last year, we were able to facilitate an exchange between the National Trust and the Land Conservancy of British Columbia. Paul Watler, Environmental Officer at the National Trust for the Cayman Islands, spent time with colleagues in Canada looking at different approaches to conservation and engagement. This photo showing Paul at South Pender Island, holding a sign as part of the 'Million Reasons' (to be a member of TLC) campaign says it all *'#507 Because conservation doesn't have borders'*.

Our Members

INTO aims to achieve its mission through cooperation, coordination and comradeship between the international community of National Trusts, the development and promotion of best conservation practices, increasing the capacity of individual organisations, establishing Trusts where they do not presently exist, and advocacy in the interests of heritage conservation.

Our members are “independent, non-governmental, charitable, educational, not-for-profit, membership-based or like organisation that has as a principal purpose the conservation, enhancement, or promotion of cultural or natural heritage”.

In 2010, INTO had 50 member organisations (35 in 2009):

Europe

Europa Nostra (*Associate*)
The Falkland Islands Museum and National Trust
Conservatoire du Littoral (*Associate*)
Fondation du Patrimoine (*Associate*)
Union Rempart, France (*Associate*)
Műemlékek Nemzeti Gondnoksága - The National Trust of Monuments for Hungary (*Associate*)
The National Trust for Ireland: An Taisce
The National Trust of Italy: Fondo per l'Ambiente Italiano (*Associate*)
The National Trust for Jersey
The National Trust of Malta: Din l-Art Helwa
Gelderland Trust for Historic Houses and Natural Landscape
Pro Patrimonio, The National Trust of Romania
National Center for Heritage Trusteeship
St Helena National Trust
National Trust of Slovakia
The National Trust (England, Wales and Northern Ireland)
The National Trust for Scotland



Asia

LEAD (Learning, Education & Advocacy in Development) Bangladesh (*Associate*)
Ruan Yisan Heritage Foundation
Beijing Cultural Heritage Protection Center
Calcutta Tercentenary Trust (*Associate*)
The Indian National Trust for Art and Cultural Heritage (INTACH)
Foundation for the Indonesian Archives Museum
Indonesian Heritage Trust
Korean National Trust for Cultural Heritage (*Associate*)
The National Trust of Korea
Badan Warisan Malaysia (Heritage of Malaysia Trust)
Badwan Warisan Sumatra Heritage Trust (*Associate*)
Taiwan Environmental Information Association (TEIA)
Taiwan National Trust (*Associate*)



Photo credits (from top)

HRH The Prince of Wales visited Ráday Castle, Pécel, managed by the Hungarian National Trust, in March 2010

Oliver Maurice meeting TEIA representatives in Taiwan

Suffolk House, the only surviving Georgian mansion in Malaysia, reopened its doors in 2010 © Badan Warisan Malaysia

The Americas, including the Caribbean

The Bermuda National Trust
Heritage Canada
The Land Conservancy, BC, Canada
National Trust for the Cayman Islands
Montserrat National Trust
The National Trust for Historic Preservation, USA
St Lucia National Trust



Oceania and Australasia

The Australian Council of National Trusts
The National Trust of Australia (Australian Capital Territory)
The National Trust of Australia (Northern Territory)
National Trust of South Australia
The National Trust of Fiji
New Zealand Historic Places Trust (*Associate*)



Africa and the Middle East

Addis Woubet, Ethiopia
Africana Research Centre AFREC, Nigeria (*Associate*)
Cape of Good Hope Living Heritage (*Associate*)
Conservation Trust, South Africa (*Associate*)
Cross Cultural Foundation of Uganda
Zanzibar Stone Town Heritage Society
The National Trust of Zimbabwe



Photo credits (clockwise from top)

The National Trust for Historic Preservation's 19th century Emerson School in Denver shows how historic buildings can be reused

Australia ICOMOS visit our Chairman's outback property

The Stad Amsterdam is welcomed by the Hout Bay Heritage Trust

The Beijing Cultural Heritage Protection Center's Weaving Revival Project

Catrini Kubontubuh addressing the Australia ICOMOS Conference at Broken Hill in April 2010

Catherine Leonard and Quentin Launay meet representatives of the Korean National Trust for Cultural Heritage



Report of the Trustees for the year ending 31 December 2010

The Trustees (who are also the Directors for the purposes of company law) are pleased to present their annual report together with the consolidated financial statements of the charity for the year ending 31 December 2010 which are also prepared to meet the requirements for a Directors' Report and Accounts for Companies Act purposes. The Trustees who served during the period are as follows:

Simon R Molesworth (Chairman)
SK Misra (Vice Chairman)
Simon Murray (Secretary)
David J Brown
Michaela Kubikova
Martin Scicluna
William Turner
Robin Yarrow

None of our Trustees receive remuneration or other benefit from their work with INTO.

Structure, governance and management

INTO is a company limited by guarantee (No 06718966) governed by its Memorandum and Articles of Association, registered on 7 October 2008, and referenced by the INTO Charter, endorsed in Delhi on 3 December 2007. These documents are available on the INTO website. It is registered as a charity with the Charity Commission (No 1128224). The members of the company are the Trustees as detailed on page 2 of the Memorandum of Association. In the event of the charity being wound up, the liability in respect of the guarantee is limited to £1 per member of the company.

The INTO members organisations listed on pages 9-10 are part of the wider advisory and representative body known as the INTO Charter Organisation, which meets every two years in person, appoints the INTO Executive Committee members and is governed by the INTO Charter.

The Directors consider that the company is entitled to exemption from the requirement to have an audit under the provisions of section 477 of the Companies Act 2006 ("the Act") and members have not required the company to obtain an audit for the year in question in accordance with section 476 of the Act. The Directors acknowledge their responsibility for ensuring that the company keeps accounting records which comply with section 386 of the Act and for preparing financial statements which give a true and fair view of the state of affairs of the company as at 31 December 2009 and of its surplus for the period then ended in accordance with the requirements of sections 394 and 395 of the Act and which otherwise comply with the requirements of the Companies Act 2006 relating to the financial statements so far as applicable to the company.



In April, Oliver Maurice was invited to support the Taiwan Environmental Information Association (TEIA) in their endeavours to begin the process of founding a truly National Trust for Taiwan; to help with the launch of the Pink Dolphin Trust to save this endangered species from extinction; to advocate the role that environmental and cultural NGOs can play in safeguarding the country's heritage; and to offer advice and support to various organisations dealing with heritage issues.

He gave dozens of presentations and interviews, attended the AGM of TEIA, meetings with other NGOs and government officials, launched the Pink Dolphin Trust, visited a number of properties and even attended a wedding! The trip was organised and funded by the TEIA.

Oliver Maurice and Juju Wang campaigning for wetlands in Dachen



Executive Committee meeting in London

Appointment of Trustees

As set out in the Articles of Association, the INTO Charity seeks and considers, but is not bound to follow, advice and recommendations that might be received from the INTO Charter Executive Committee regarding persons considered to be desirable candidates to be appointed a Director.

During the October meeting, time was spent briefing the Trustees on their legal obligations under charity and company law, the content of the Memorandum and Articles of Association, the decision-making process, the INTO Strategy and its recent financial performance. When new Trustees are appointed, we plan to refine and repeat this programme as an 'induction day'.

Organisation

The INTO Trustees meet annually in person. They are supported and advised by the INTO Charter Executive Committee, representing the INTO Congress. The Executive Committee and Secretariat meet regularly by teleconference (and once a year in person), thus making optimal use of virtual technologies and enabling our worldwide interests and membership to participate in a regular and cost-effective manner. These meetings are chaired by Simon Molesworth.

There are also ad-hoc sub-committees covering subjects such as the INTO Conference, Finance and Supporter Benefits which also meet on a regular basis. The National Trust of England, Wales and Northern Ireland was appointed host of the INTO Secretariat and employs a Head of the INTO Secretariat who manages the day-to-day operations of the charity. To facilitate effective operations, the Head of the INTO Secretariat delegates activity to a team of volunteer directors for operational matters as listed below:

Colin Griffiths, Director of Policy Development
 Gaile Jones, Director of Fundraising (to June 2010)
 Oliver Maurice, Director of Membership
 Geoffrey Read, Director of Special Projects
 James Wadsworth, Treasurer

INTO Charter Executive Committee (in addition to the Trustees, listed on page 11)

Emily Drani (Cross-Cultural Foundation of Uganda)
 John Ducie (An Taisce The National Trust for Ireland)
 LK Gupta (Indian National Trust for Art and Cultural Heritage)
 Catrini Pratihari Kubontubuh (Indonesian Heritage Trust)
 Jeanine Perryck (The Gelderland Trust)
 Sang Koo Yun (National Trust of Korea)



This year we worked with the British Council and the Meridian Society to develop an exhibition on the Ruan Yisan Heritage Foundation's work in and around Shanghai and a series of visits to UK heritage institutions for their delegation of Chinese local government officers. The programme also included a number of lectures by Professor Ruan which helped raise the organisation's profile and spread the word about RYHF's aims.

RYHF delegation meeting UK experts at the INTO HQ in London

Mr SK Misra is not currently a member of the Executive Committee but is a Trustee and has the position of Emeritus Vice-Chairman.

Risk Management

The Trustees confirm that the major risks to which INTO is exposed have been reviewed and systems established to manage these.

Membership involvement

We want to ensure that our decision-making process is a democratic one and that we continue to make the most of our members' specific skills and enthusiasm in the future. We welcome and value our members' involvement in INTO's activity.

Objectives and Activities

INTO is an international network of National Trusts and similar non governmental organisations, globally diverse but united by a shared commitment to conserving and sustaining our shared heritage - built and natural, tangible and intangible. Our charitable object is to "promote the conservation and enhancement of the heritage of all nations for the benefit of the people of the world and future generations".

INTO brings people together to share information, best practices and inspiration, to strengthen existing organisations towards the achievement of their objectives and to empower communities seeking to develop new Trust-like organisations where hitherto a voice for heritage did not exist. Our network connects and encourages organisations all around the world and gives leverage to the vision and aspirations of individual Trusts on the global stage and provides a forum for the advancement of intercultural understanding and the development of civil society.

In shaping our objectives and planning our activities for the year, the Trustees have considered the Charity Commission's guidance on public benefit.

The financial statements have been prepared in accordance with the requirements of the special provisions relating to companies subject to the small companies regime within Part 15 of the Companies Act 2006; the Charities Act 1993; the applicable Accounting Standards in the United Kingdom; the revised statement of Recommended Practice ('SORP 2005'), 'Accounting and Reporting by Charities', published in March 2005; and in accordance with the Financial Reporting Standard for Smaller Entities (effective April 2008). The principal accounting policies of the charity are set out below.

The financial statements that follow were approved by the Trustees on 2 June 2011 and signed on their behalf by Simon R. Molesworth, AM, QC, Chairman of INTO.



Simon Murray
INTO Secretary



Catherine's visit to India helped develop relations with INTACH, a founding member of INTO, particularly in the field of heritage education which will enable us to bring Indian expertise to our international *GO INTO!* Heritage Education Project, and that this best practice can be replicated across the world.

Exchanging gifts at the Parikrma Education Centre Koramanoala, Bangalore

Statement of Financial Activities for the year ended 31 December 2010

		2010	2009
	Note	Unrestricted General Fund £	Unrestricted General Fund £
Incoming resources			
Subscriptions received	1	23,773	21,831
Donations		3,889	447
Grants		2,300	-
Other income		-	175
Total incoming resources		29,962	22,453
Resources expended			
Cost of generating funds	3	29,375	20,903
Net income		587	1,550

There are no recognised gains and losses other than as stated above. All of the results above relate to continuing activities.

Balance sheet - 31 December 2010

		2010	2009
	Note	£	£
Current assets			
Debtors - receivable within one year		6,949	4,435
Cash at bank		29,164	12,214
		36,113	16,649
Creditors - amounts falling due within one year	6	33,784	14,907
Net current assets		2,329	1,742
Reserves	8		
Unrestricted General Fund		£2,329	£1,742

Notes to the Financial Statements for the year ended 31 December 2010

1. Basis of accounting

The financial statements have been prepared under the historical cost convention.

Accounting period covered by report

This report deals with the financial activities of INTO for the year ended 31 December 2010.

Funds

Unrestricted funds are those funds for use at the discretion of the trustees in furtherance of the general objectives of the Charity. Restricted funds are those funds which are to be used in accordance with specific restrictions imposed by donors or which have been raised by the Charity for particular purposes.

Incoming resources

All incoming resources are included in the Statement of Financial Activities when the Charity is legally entitled to the income and the amount can be quantified with reasonable accuracy.

Resources expended

Expenditure is included on an accruals basis, inclusive of any Value Added Tax which cannot be recovered, and is recognised when there is a legal or constructive obligation to pay.

- (a) Cost of generating funds includes costs of generating voluntary income and costs of non-charitable trading
- (b) Governance costs are those incurred in connection with the administration of the charity and compliance with constitutional and statutory requirements.

Foreign exchange

Assets and liabilities held in foreign currency are translated to sterling at the exchange rate ruling at the year-end. Income and expenditure in foreign currency are translated to sterling at the standard rate for the year.

2. Cash flow statement

The size of the charity is such that it is not required to present a cash flow statement.

3. Total resources expended

	2010	2009
Promotion costs	818	692
Meeting, communication and travel costs	8,369	5,067
Insurance	1,860	550
Salary and expenses	17,932	14,745
Loss/(gain) on exchange	15	(403)
Bank interest and charges	381	252
	<u>£29,375</u>	<u>£20,903</u>

4. Staff numbers and costs

There was 1 employee during the period.

Salary	14,661	13,509
Social Security costs	1,134	1,236
Reimbursable expenses	2,137	-
	<u>£17,932</u>	<u>£14,745</u>

5. Taxation

The Organisation has no liability to corporation tax in the period.

6. Creditors - amounts falling due within one year

Amount owing to The National Trust of England, Wales and Northern Ireland to reimburse for salary and other costs incurred on behalf of INTO	14,439	13,739-
Amount received in advance from Mr Rodney Davidson in connection with an event taking place in 2011	11,932	-
Other creditors	7,413	1,168
	<u>£33,784</u>	<u>£14,907</u>

7. Subsequent events

A grant of £46,000 (\$75,000 USD) was received from the Getty Foundation in January 2011. The grant is to provide travel bursaries to enable delegates from developing countries to attend the INTO conference to be held in Victoria, Canada in October 2011.

8. Reserves

At 1 January 2010	1,742
Net income for the year	587
	<u>£2,329</u>

Thanks

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INTERNATIONAL
NATIONAL TRUSTS
ORGANISATION

Contact us:

INTO Secretariat
32 Queen Anne's Gate
London
SW1H 9AB
United Kingdom

Website: www.internationaltrusts.org
Email: into@nationaltrust.org.uk
Tel: +44 (0) 20 7799 4578